



PRESS RELEASE

UTair Aviation signs a full content agreement with Travelport

Dec 21st 2016: Travelport today announced a new multi-year, global full content agreement (FCA) with Russian airline, UTair Aviation. The largest hub of UTair Aviation is based in Vnukovo International Airport and the carrier operates 200 domestic and international flights daily to approximately 150 destinations, 65 of which are exclusive within the Russian aviation industry.

Under this agreement, UTair Aviation will now offer Travelport-connected agencies in over 180 countries, servicing hundreds of millions of consumers around the world, real-time access to its fares and inventory through the Travel Commerce Platform. This agreement will see the airline continue to utilise Travelport's industry-leading merchandising solution, Travelport Rich Content and Branding. UTair Aviation's fare families will appear on travel agency screens, on a fully integrated basis, in exactly the same way it displays fares and ancillaries on its own website so agents can better understand and promote the carrier's brand proposition to their customers.

Natalia Dudka, Vice President, Head of Sales Department at UTair Aviation said: "Travelport has launched some genuinely innovative technology that is having a real impact on the travel industry. We are looking forward to seeing how its latest merchandizing solution can enhance our business, help travel agents promote our services to travellers, and ultimately grow our sales."

Robin Ranken, Travelport's Head of Airline Commerce, Europe commented: "We are pleased that UTair Aviation has recognised the value of our ground-breaking merchandising solution. We are looking forward to working with UTair Aviation to help grow its revenues."

About ITQ

InterGlobe Technology Quotient (ITQ), a strategic business unit of InterGlobe Enterprises is a leader in aviation, hospitality and travel related services, contributing to the growth of market through innovation and service leadership by building businesses and represent global brands that deliver quality and value.

ITQ is an official distributor of Travelport in 6 markets across Asia Pacific region including India and Sri Lanka. Headquartered in Gurgaon, the company provides cutting edge travel technology solutions with unmatched inventory options to its customers helping them increase their productivity and business efficiency. With an extended network over 500 cities having 20 dedicated offices and 14 REPs, InterGlobe Technology Quotient reaches out to over 12,500 agency terminals, has a nationalised service centre and 16 training centres with state-of-the-art infrastructure and facilities matching international standards.

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